



PRICING STRUCTURE FOR RECIPIENTS

Effective 1 May 2017

DAIRY RECIPIENTS

ABS is moving to a single tier pricing structure for all dairy recipients. The recipient price will be market value, as assessed by an independent agent, plus 12%. The market value assessment will be carried out after the recipient has been scanned in calf at day 65 of gestation.

While this system will give a fairer price to breeders, the potential down side is that we will not be able to give you an actual price until the market assessment is completed after sex scanning.

BEEF RECIPIENTS

Beef recipients continue to be available, and will remain at \$1450 per cow, plus pregnancy fee.

DESCRIPTION	COW PRICE	PREGNANCY FEE
All Dairy Recipients	Market Value* + 12%	\$500
All Beef Recipients	\$1450	\$500

**as determined by independent agent after day 65 scanning*

What makes up the Dairy cow value?

This is now determined by Market Value plus 12% as assessed by an independent agent after day 65 pregnancy scan.

What makes up the pregnancy fee?

Health testing and vaccination costs. All ABS recipients are tested for BVD and EBL on arrival. In addition, they are vaccinated for BVD and Lepto.

Synchrony drugs and labour. There is a genuine cost associated with getting appropriate recipients on heat the days that they are required.

The costs associated with other cows not getting pregnant as part of getting the recipient cow scanned in calf. For every cow that is confirmed pregnant, and therefore can be sold, there will be another that has been synchronised, transferred and scanned that is not pregnant.

Travel costs associated with ET and scanning.

Scanning and sex scanning. Recipients are scanned twice. At day 35 to confirm that they are pregnant and then again at day 65 to determine the sex of the pregnancy.

Administration. All recipients and their pregnancies are recorded on ABS database and MINDA.

Additional explanations:

1. Sale price is at day 65 sex scanning. Grazing is added from 1 week after scanning, if not trucked home by then.
2. While we will endeavour to meet demands of a particular recipient "type" where possible, we are restricted to the recipients which cycle at the appropriate time.